

2023 ANNUAL REPORT



DOIT FOR THE LOVE YEARS

Dear Friends,

Looking back on 2023, we find ourselves incredibly grateful to our Do It For The Love friends and family for sticking with us during the pandemic and helping us reboot the live music wish grant program. Do It For The Love reached the first-decade milestone, celebrating 10 years of hope and healing through music! As we review the testimonials from our 2023 wish grantees, we are as motivated as ever, excited for this year, and inspired by the impact the power of music had in 2023.

Hope - Healing - Music in 2023:

- 200 Live Music Wish Grants awarded, impacting 800 people with the healing power of live music from 185 different Artists in 35 different States and 3 Countries
- 2 Music Therapy Program Grants implemented their funding in 2023, directly impacting patients at UCSF Benioff Children's Hospitals and youth at the Notes For Notes recording studios in Boys & Girls Clubs
- The Rocker's Ball event returned, a Black-Tie-Dye affair in San Francisco inspiring 200 rockers, raising \$500k, and bringing the Do It For The Love band back together after a 3-year event hiatus with board members, team members, donors, partners, vendors, and volunteers from over the past ten years attending the 5th Rockers Ball and raising our hands in the air together for big love and a lot more hope and healing through the power of music!

Please read on to learn more about our work, people, and positive impact, and check out the short videos along the way.

Thank you for doing it for the love with us - many of you for all 10 years! Welcome new friends and wish grant families. We are hitting the ground running for the next 10 years and can't wait to connect with you.

With Love,

Cindy and TJ



Cindy Dyar
Executive Director



Toni Brayer, MD Board Chair





MISSION

The mission of Do It For The Love is to inspire hope and healing through the power of music by supporting clinical and community-based music therapy programs, supporting evidence-based research, and granting wishes for live music experiences.

BOARD AND STAFF

BOARD OF DIRECTORS

Sara Agah Franti, Founder, Bali, San Francisco, CA Michael Franti, Founder, Bali, San Francisco, CA Toni Brayer, MD, Chair, Mill Valley, CA Carmen Romano, Treasurer, Livingston, NJ Hope Cross, Atlanta, GA Michelle Egan, Napa, CA Gary Gersh, Los Angeles, CA Joey Houssian, Vancouver, Ca Fred Matteson, Orinda, CA Nazy Severaid, San Francisco, CA

LEADERSHIP & TEAM



Cindy Dyar, Executive Director, Santa Rosa, CA
Bailey Simpson, Wish Grant Program Coordinator, Nashville, TN
Ella Turner, Wish Grant Program Coordinator, Pleasanton, CA
Ashley Cummins, Marketing & Communications, Tulum, MX
Candace Thersby, Bookkeeping Coordinator, Pella, IA

DOITFORTHE LOVE YEARS

LIVE MUSIC WISH GRANTS

205
LIVE MUSIC
WISHES
GRANTED

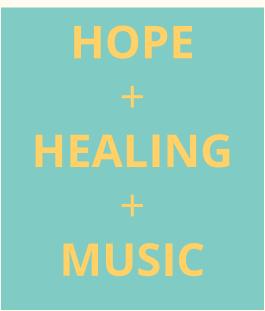
820 PEOPLE IMPACTED BY MUSIC 615
HOURS OF
LIVE MUSIC
ENJOYED

Belinda Poole, 29 years old

Battling ALS

P!NK concert 8/5/2023, Pittsburgh "Hearing P!NK sing songs I used to dance to brought back a surge of great memories...I cried. Not tears of sadness but a reminder of my inner strength...It was an amazing night out with my husband. All he wants is me to have some normalcy and be happy. Mission accomplished. It gave me hope and renewed my will to keep living."







Jaden Renshaw, 18 years old

KISS concert 10/20/20234, Detroit:

"This experience was more than anyone can ever imagine," said Laurelle. "My 18-year-old son was born with a rare disease and is special needs. He has had 24 surgeries and really struggles socially. He doesn't have many friends and doesn't talk much... unless you ask him about @kissonline. He will smile and talk your ear off. He was so happy to get ready and have his face painted like Paul Stanley. This made my son's life. I mean that! He is still talking about it and I don't think he will ever stop."

DOITFORTHE LOVE YEARS

FOUNDING STORY

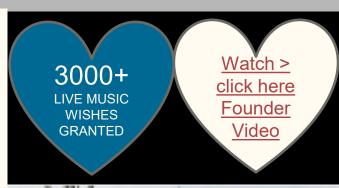
As a world-known musician, <u>Michael Franti</u>, has been spreading his message of love, peace and social justice for decades. As a Registered Nurse, <u>Sara Agah Franti</u>, has witnessed firsthand the toll that life-threatening medical conditions have on both patients and their loved ones. Michael and Sara created a project that bridges their passions and expertise – **Do It For The Love**.

In April 2013, Steve and Hope Dezember reached out to Michael and asked that Steve's wish to attend Michael Franti & Spearhead's concert be granted. Steve was living with advanced stages of ALS (Lou Gehrig's disease). During the show, Michael invited the couple to join him and the band onstage. Although Steve was barely able to move his body, he asked Hope to lift him out of his wheelchair. Wrapped in each other's arms, they danced on stage in front of 20,000 fellow music fans. There was not a dry eye in the crowd.

That night, Sara and Michael decided they would continue to give the gift of live music to inspire joy, connectedness, and a positive, potentially life-changing experience to as many people in need as possible.

Steve passed away in April 2020. Led by Steve's inspiring story, Do It For The Love sends people living with life-threatening illnesses, children with severe challenges and wounded veterans to live music events.

Expanding the mission in 2021, Do It For The Love also supports clinical and community-based music therapy programs and evidence-based music therapy research.

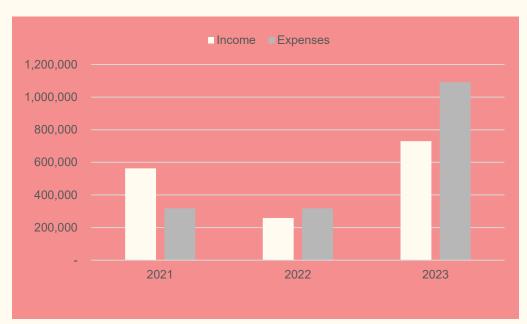




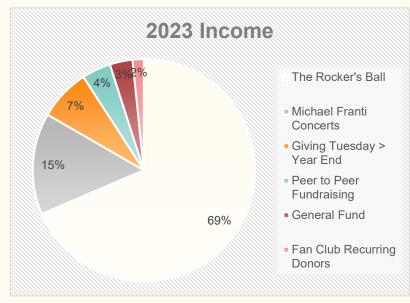
DOITFORTHE LOVE

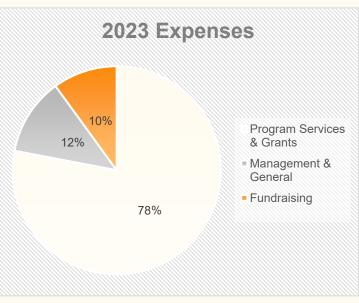
FINANCIAL REPORT

Thanks to community support, in 2023 <u>Do It For The Love</u> brought the healing power of music to over 200 wish grant recipients; supported about 100 music therapy sessions at <u>UCSF Benioff Children's Hospital</u>; and, provided access to high-quality recording studio environments and access to positive and encouraging relationships to youth in studios across the nation with <u>Notes For Notes</u>. In June of 2022, Do It For The Love hired a new Executive Director after the pandemic-induced hiatus, began building a new team with 2 new Wish Grant Program Coordinators, and fully relaunched the programs and The Rocker's Ball in 2023. Cash assets on hand from prior years were deployed with the new team and wish grant program.









DOTEOR HOLDEN

ARTIST PROFILE

\$86K DONATED \$1 PER TICKET

38
SUPPORTING
VENUES

102 WISHES FUNDED





Michael Franti & Spearhead and their concert venues donate \$1 per concert ticket - DIFTL received over \$76k from 2023's touring! Not to mention the 15 wishes they granted for us with donated VIP tickets and experiences. Plus! the silent auction and raffle conducted onboard Soulshine at Sea, which granted another \$10k for DIFTL live music wish grants. Thank You, Sara and Michael Franti; Spearhead Band Members, Crew and Team; Activist Artists Management Team; all the supporting Venues; and the incredible Soulrocker Community! ♥

DOITEORTHUM LOVINGERS

SUPPORTER PROFILE

\$5,156
RAISED IN DONATIONS

62

DONATIONS RECRUITED

6 WISHES FUNDED



"I'm Marley Mac and here is my DIFTL story! My parents were fans of DIFTL's founder, Michael Franti, and a few years ago they took me to my first Michael Franti and Spearhead concert. I knew some of his songs but I wanted to know all of them for the concert so I could sing along the whole time. When I was looking up MF&S songs I came across DIFTL. I read all about their mission and I immediately wanted to help. We were just 2 weeks away from the concert so I didn't have a lot of time to plan a big fundraiser so I just made a bunch of wish bracelets and gave them away but accepted donations for DIFTL by the time the concert came around I was able to give Michael \$143 that I raised. Every year since then I fundraise and give Michael a donation at the shows that I attend every summer (except the covid years when there were no concerts). My lifetime goal is to be able to grant a music wish for every concert experience I have. So far I have been to 7 concerts and over the years I have raised a little over \$1,500 for DIFTL so I need to raise \$5,500 to get on track! PLEASE help me reach my goal and get the healing power of music to the ones who need it the most!"



As our featured campaign fundraiser and star advocate, **MARLEY MAC**, crushed her goal of raising \$3k for the Do It For The Love Family Fundraising Challenge with over \$5k raised! She recruited other young fundraisers to help the cause and made bracelets for them to use as gifts. She featured fundraising tips and ideas to motivate other participants and is an avid influencer on social media helping to grow Do It For The Love's reach and impact. **Thank You, MarleyMac!** ♥

DO II FOR THE LOVE YEARS

SUPPORTER PROFILE

\$65K RAISED IN DONATIONS

53
DONATIONS
RECRUITED

65 WISHES FUNDED



"Thank you so much for an amazing evening on Thursday! Dave and Renee Wentz graciously invited me to join them... wow, I had no idea of the spectacular cause that is DIFTL! Thank you for the smiles, tears, laughs, hugs and dancing. Most of all, thank you for your shining example of helping others in such meaningful ways."

Best, Richard



DAVE & RENEE WENTZ & FAMILY & FRIENDS have been supporting Do It For For Love from the beginning, including attending all 5 Rocker's Ball events. Their Sponsorships of The Rocker's Ball have provided substantial support over the years! This year, in addition to being our Top Sponsor for the Rocker's Ball and placing a winning bid for the Top Live Auction Lot, to help celebrate Renee's Birthday they also raised another \$15k in lieu of gifts — so generous!

Thank You, Dave & Rene Wentz Family & Friends! ♥

DOITEORTHE LOVE

THE ROCKER'S BALL

THE ROCKER'S BALL

PRESENTING

MICHAEL FRANTI & SPEARHEAD

THURSDAY, NOVEMBER 2, 2023

VIP PRE SHOW + PARTY* 5:30PM FEINSTEIN'S

INCLUDED IN TOP SPONSORSHIP LEVELS

COCKTAILS 6:30PM

DINNER, PROGRAM AND AUCTION 7:30PM

LIVE MUSIC PERFORMANCE 9:00PM

ATTIRE/THEME:

A "BLACK TIE - TIE-DYE" AFFAIR

HOTEL NIKKO

222 MASON STREET, SAN FRANCISCO, CA 94102





\$500K RAISED 200 ROCKERS IMPACTED



DOITEORTHE LOVE

MEDIA FEATURES



Description

A San Francisco musician is helping those living with life-threatening diseases and wounded veterans connect with their favorite artists.



A I KCBS ALL NEWS 108.9FM AND 740AM I NEWS I LOCAL

Liam's List: Michael Franti - "Big Big Love", Jack Reacher - "The Secret", The Mighty Real Gala

MUSIC: MICHAEL FRANTI - "BIG BIG LOVE"

The latest album from Michael Franti is available for download now. "BIG BIG LOVE" is another loved up offering by the Spearhead frontman. The 17 track album is stacked to the gills with hands in the air, make you want to dance, feel good songs. Michael performed a few tunes from the new album at the "Do it for the Love" fundraiser with wife Sara in SF last night. The sold out affair had gala goers moving and shaking to the songs as if they had known them their entire lives. Such is the appeal of Michael Franti, he clears a space for you to connect, dance and sing along to his songs - even if you don't know the words you get the vibe and it's always upbeat and positive. Spread the BIG BIG LOVE with your family and friends and - as Thanksgiving approaches - be grateful for it. More at Michael Franti's online home.



'Do It For The Love' hosts The Rocker's Ball to celebrate 10 years of philanthropy

By Janel Andronico LOCAL®
Friday, November 10, 2023 1:28PN

Click on each to Play



SAN FRANCISCO -- Michael and Sara Franti's 'Do It For The Love' nonprofit organization hosted the 5th annual Rocker's Ball. This year's rockin' night of dinner and dancing was held at Hotel Nikko in San Francisco.

Those who attended the "black tie-dye affair" helped to make live music wishes come true for people in need.

yahoo!finance

Do It For The Love Rocker's Ball Raises Thousands and Spirits

The Event Returned on Thursday, November 2, 2023 at Hotel Nikko

OAKLAND, Calif., November 07, 2023--(BUSINESS WIRE)--Celebrating 10 years of "Hope, Healing & Music", the Do It For The Love *Rocker's Ball* returned on Thursday, November 2, 2023, raising over \$500,000 to support clinical and community-based music therapy and granting wishes for live music experiences.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20231107290567/en/



Michael Franti and Sara Agah Franti onstage for the Rocker's Ball, raising dollars for Do It For The Love Foundation. (Photo: Business Wire)



PROGRAM IMPACT

HOPE + HEALING + MUSIC

DOTFORTHE LOVE

Through the **healing power of music**, our goal is to inspire joy, hope and lasting celebratory memories in the face of severe illness or trauma.

FOR THOSE WHO NEED IT MOST

Any adult or child diagnosed with a life-threatening medical condition

Children with severe developmental challenges, physical, mental, or emotional disabilities, or living with intense family trauma

Veterans who were wounded in the line of duty, including PTSD



DOITEORTHUM LOVE

PROGRAM IMPACT



92%

of wish recipients come away from their experience with a stronger sense of hope for the future



94%

of wish recipients feel their
experience has given them a
needed break from the routine of
doctors and medication



98%

found their wish experience provided by **Do It For The Love** inspiring or healing

MUSIC AS MEDICINE



IMPROVES BLOOD PRESSURE



REDUCES STRESS





"This experience has been so deep and promising for my son. Having this musical experience by an artist, who is so humble and gracious, has inspired him to be the same in all that he does in life." Wish Grantee, Krish Vya's Mom, Ed Sheeran 6/23/2023

DOIT FOR THE LOVE

DONORS

Big Big Love to our Monthly & Recurring Donors!

MAJOR CONTRIBUTORS

Acierno Family Foundation **Activist Artists Management** Joyce Amico & Charles Malkemus David Barber Barney & Barney Foundation Anne Barr & Fred Matteson Debbie Bast Kim & Matt Berger Matthew & Kary Belshin Bloomscape, Inc. Glenn Bucksbaum Don & Lynne Bulens Toni Brayer, MD Bernie Cahill Lynne Cardozo Lisa Conway Jelena Cooley Libby Anshutz Foundation Liam & Sarah Doyle Debby & Joe Dyar Michelle Egan Jason Ellis Alex & Mara Farr Elizabeth & Mel Fenn

Camilla & Matt Field Sara & Michael Franti Ali Fried Meghan Forster & David Rodriguez Doug Gates Laurie & Tom Giammona Mary Glide Greenspan Co./Adjusters Intl. Christina Haines Melanie Hallam Pat & Joe Harbison Caitlin Stone Jasper Skylar & JD Kramer Marco Krapels Dan & Amy Macuga Diane LaMartine **Bob McMurtrie** MarleyMac & Family Lisa & Mathew Lori Liam Mayclem Clint Miller & Parisa O'Connell Joseph & Kimberly Minafra Patrick Moore Matthew Morgan

Mark & Karla Olson Shannon O'Shaughnessy Kimberly Parker Robin Quivers Monty Sander Maryanne Sangiacomo Peter Sills Foundation Kathy & Pete Sittnick Marilyn Skiles **Bradford Stephens** William Sterett Shelly Thigpen Dierdre Toner Nicole Townsend Javashri Triolo Linda & Keena Turner Utah Comm. Found. Three Peaks Wender Weis Foundation Julie Wentz Renee & Dave Wentz Family & Friends Jacquelyn Wentz Mahalia York Michael & Meghan Zimmerman













DOIT FOR THE LOVE

DONORS

Big Big Love to our supporting artists managers & agents!

IN-KIND SUPPORTERS

The Rocker's Ball:

Aileron Estates **Ancient Peaks Winery** Ashley Morgan **Bob Weir** BottleRock Napa Valley CB₅ Charlie's Acres Claremont Club Diane Lawton Eleven Eleven Wines Epic Steak **Etude Winery** JaM Cellars John Anthony Family of Wines Karen & Ronnie Lott Kavacha Designs Harbison Wines

Hotel Nikko San Francisco

Hooman Khalili

Hotel Via

Kerr Cellars Mammoth Mountain Community Foundation MB Styles Michael Franti & Spearhead Napa Valley Hot Air Balloon Opus One Park James Radeff Design Studios Raymond Vineyards San Francisco 49ers San Francisco Giants Silverado Winery Sonoma Mission Inn Soulshine at Sea Soulshine Bali The Guild The Lumineers Trois Noix WaterBar Restaurant

Top Supporting Artists:

Arctic Monkeys Avenged Sevenfold Big Time Rush Casting Crowns Dead and Co. Ed Sheeran James Taylor Jason Aldean Kane Brown Keith Urban Kenny Chesney **KISS** Michael Franti & Spearhead Miranda Lambert Morgan Wallen Pentatonix Skillet Stick Figure Tim McGraw

















DO IT FOR THE LOVE

360 GRAND AVE. #350 OAKLAND, CA 94610

WWW.DOITFORTHELOVE.ORG

Do It For The Love is a 501(c)(3) charitable organization Tax ID 87-0806633

Platinum Transparency 2023

Candid.













